



NEWBUILDINGS CONVERSIONS RETROFITS

Member of the SCHULTE GROUP

 **SCHULTE
MARINE CONCEPT**

NEWBUILDINGS, CONVERSIONS, RETROFITS

Schulte Marine Concept (S.M.C.) is the business unit within the Schulte Group providing a comprehensive range of technical consultancy and project management services with value-added solutions for newbuilding, conversion and retrofit projects, and technical support for fleet in service.

S.M.C.'s expertise in shipbuilding combined with the Schulte Group's shipping and ship management experience provide an integrated 'end-to-end' service from development and execution of a newbuilding project to the vessel's delivery and full ship management.

Headquartered in Shanghai, China, S.M.C. operates through regional offices in South Korea, India and Türkiye and through project dedicated site offices spread throughout global shipbuilding markets.

Why S.M.C.?

- German-rooted company with strong presence in Asia since 1973
- Corporate track record exceeding 900 vessels:
 - Gas carriers: LNG, LBV, FSRU, LEG, LPG, NH₃, LCO₂
 - Tankers: Crude oil/ product/ chemical, VLCC
 - Container vessels, MPVs, general cargo ships
 - Bulk carriers, VLOCs, wood chip carriers
 - Offshore and specialized units: FPSO, CSOV, SOV, WTIIV, self elevating units, PSV, offshore maintenance vessels
 - Passenger vessels: adventure cruise vessels, ferries, ro-pax
 - Ro-ro, rail car carriers, PCTCs
 - Floating dry docks
 - Special units: Transshipment platforms, pipe laying barges, diving support vessels
- Experience with over 110 shipyards in Asia and Europe
- Large pool of multinational in-house resources
- Over 170 customers, from shipowners, charterers, industry majors, to financial institutions and private investors
- ISO 9001:2015 Quality Management System for the provision of technical consultancy and project management services
- CAPEC supervision certificate
- Advanced ERP software to control and manage plan approval and construction supervision
- High Health, Safety, Security, and Environmental performance standards

Services

Newbuilding & Conversion Projects

- Project management
- Design consultancy
- Yard selection, audit, gap analysis
- Shipbuilding contract and technical specification review and negotiations
- Plan approval
- Construction supervision
- Pre-purchase inspections
- Provision of supervisors

Fleet in Service Support

- Dry-docking support
- Major repairs management and supervision
- Damage survey
- Ballast Water Treatment System retrofit
- EGCS & SCR retrofit
- Other retrofit projects

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