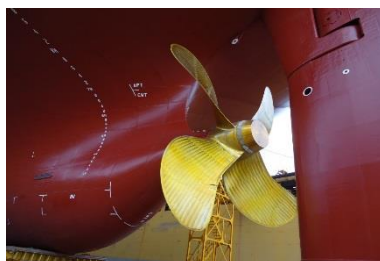
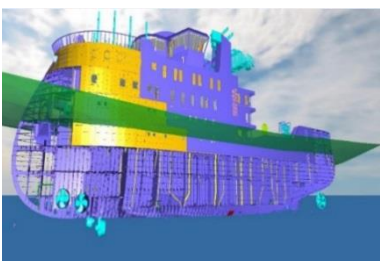




**SMC** SCHULTE  
MARINE CONCEPT

# Newbuilding & Conversion

*From concept to delivery and beyond*



**Who we are**

- **Schulte Marine Concept (SMC)** is the project focused business within the **Schulte Group**, providing a comprehensive range of tailored technical consultancy and project management services as well as value-added solutions for newbuilding, conversion and retrofit projects, and technical support for fleet in service.
- SMC's expertise in shipbuilding and BSM's experience in shipmanagement provides an integrated 'end-to-end' service from newbuilding through to vessel delivery and full management.
- Headquartered in Shanghai, China, SMC operates through regional offices in Hong Kong and project-specific site offices spread throughout global key ship building markets.

**Our services**

- **Newbuilding and conversion projects**
  - Project management
  - Design consultancy
  - Yard selection, audit, gap analyses
  - Contract review and negotiation
  - Plan approval and Makers selection
  - Site supervision
  - Pre-purchase inspections
  - Provision of supervisors
- **Fleet in service support**
  - Dry-docking support
  - Retrofit projects
  - Conversion projects
  - Major repairs management and supervision
  - Damage survey
  - Ballast Water Treatment System retrofit
  - Scrubber retrofit

**Our experience**

	Vessel Type	Completed Projects	Current Projects
1	container	188 vessels	38 vessels
2	MPV	22 vessels	3 vessels
3	bulk carrier, VLOC, self-unloading vessel	137 + 47 + 4 vessels	54 vessels
4	crude oil/ chemical/ product tanker/ VLCC	107 vessels	12 vessels
5	LNG / LEG / LPG / VLGC / NH <sub>3</sub> carrier	23 + 24 + 23 + 1 vessels	30 + 1 vessels
6	LNG bunkering vessel	4 vessels	7 vessels
7	FSRU		1 unit
8	FPSO	1 unit	
9	crew boat/crew transfer vessel	3 vessels	
10	OSV / PSV / AHT / offshore maintenance vessel / DSV / FSV / SOV / wind turbine installation vessel / deck barge	15 vessels	6 vessels
11	floating offshore transshipping platform	1 unit	
12	pipe laying barge	1 unit	
13	multipurpose trenching & cable laying vessel	1 vessel	
14	floating dry dock	5 units	2 units
15	car/passenger ferry / Ro-pax / expedition vessel / rail car carrier / accommodation	12 vessels	7 vessels
16	PCTC		7 vessels
17	speed boat		8 vessels
	<b>Total:</b>	<b>619 vessels</b>	<b>176 vessels</b>
	<b>Total:</b>		<b>795 vessels</b>

**Shipyards:** China, Japan, Korea, India, Philippines, Taiwan, Europe

**Contact**

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