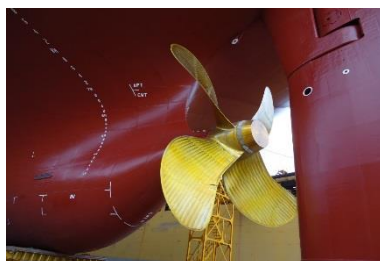
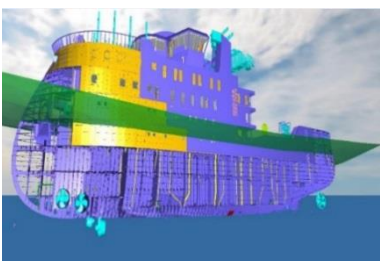




SMC SCHULTE
MARINE CONCEPT

Newbuilding & Conversion

From concept to delivery and beyond



Who we are

- **Schulte Marine Concept (SMC)** is the project focused business within the **Schulte Group**, providing a comprehensive range of tailored technical consultancy and project management services as well as value-added solutions for newbuilding, conversion and retrofit projects, and technical support for fleet in service.
- SMC's expertise in shipbuilding and BSM's experience in shipmanagement provides an integrated 'end-to-end' service from newbuilding through to vessel delivery and full management.
- Headquartered in Shanghai, China, SMC operates through regional offices in Hong Kong and project-specific site offices spread throughout global key ship building markets.

Our services

- **Newbuilding and conversion projects**
 - Project management
 - Design consultancy
 - Yard selection, audit, gap analyses
 - Contract review and negotiation
 - Plan approval and Makers selection
 - Site supervision
 - Pre-purchase inspections
 - Provision of supervisors
- **Fleet in service support**
 - Dry-docking support
 - Retrofit projects
 - Conversion projects
 - Major repairs management and supervision
 - Damage survey
 - Ballast Water Treatment System retrofit
 - Scrubber retrofit

Our experience

	Vessel Type	Completed Projects	Current Projects
1	container	183 vessels	43 vessels
2	MPV	22 vessels	3 vessels
3	bulk carrier, VLOC, self-unloading vessel	135 + 47 + 4 vessels	55 vessels
4	crude oil/ chemical/ product tanker/VLCC	105 vessels	14 vessels
5	LNG/ LEG/ LPG/ VLGC/ NH ₃ carrier	20 + 24 + 23 + 1 vessels	31 + 1 vessels
6	LNG bunkering vessel	4 vessels	7 vessels
7	FSRU		1 unit
8	FPSO	1 unit	
9	Crew Boat/Crew Transfer Vessel	3 vessels	
10	OSV/PSV/ AHT/ Offshore Maintenance Vessel/ DSV/ FSV/SOV/ Wind Turbine Installation Vessel / Deck Barge	15 vessels	5 vessels
11	floating offshore transshipping platform	1 unit	
12	pipe laying barge	1 unit	
13	Multipurpose trenching & cable laying vessel	1 vessel	
14	floating dry dock	5 units	1 unit
15	car/passenger ferry / Ro-pax / expedition vessel / rail car carrier / accommodation	11 vessels	8 vessels
16	PCTC		7 vessels
17	Speed boat		8 vessels
	Total:	606 vessels	184 vessels
	Total:		790 vessels

Shipyards: China, Japan, Korea, India, Philippines, Taiwan, Europe

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