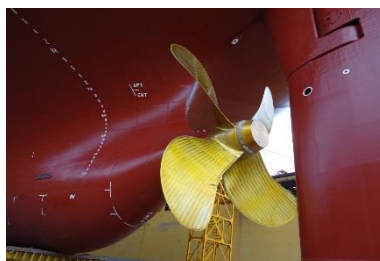
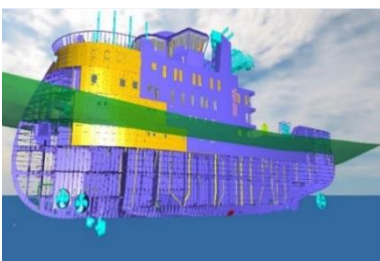




SMC SCHULTE
MARINE CONCEPT

Newbuilding & Conversion

From concept to delivery and beyond



Who we are

- **Schulte Marine Concept (SMC)** is the project focused business within the **Schulte Group**, providing a comprehensive range of tailored technical consultancy and project management services as well as value-added solutions for newbuilding, conversion and retrofit projects, and technical support for fleet in service.
- SMC's expertise in shipbuilding and BSM's experience in shipmanagement provides an integrated 'end-to-end' service from newbuilding through to vessel delivery and full management.
- Headquartered in Shanghai, China, SMC operates through regional offices in Hong Kong and project-specific site offices spread throughout global key ship building markets.

Our services

- **Newbuilding and conversion projects**
 - Project management
 - Design consultancy
 - Yard selection, audit, gap analyses
 - Contract review and negotiation
 - Plan approval and Makers selection
 - Site supervision
 - Pre-purchase inspections
 - Provision of supervisors
- **Fleet in service support**
 - Dry-docking support
 - Retrofit projects
 - Conversion projects
 - Major repairs management and supervision
 - Damage survey
 - Ballast Water Treatment System retrofit
 - Scrubber retrofit

Our experience

	Vessel Type	Completed Projects	Current Projects
1	container	178 vessels	37 vessels
2	MPV	20 vessels	5 vessels
3	bulk carrier, VLOC, self-unloading vessel	133 + 47 + 4 vessels	52 vessels
4	crude oil/ chemical/ product tanker/VLCC	97 vessels	20 vessels
5	LNG/ LEG/ LPG/ VLGC/ NH ₃ carrier	19 + 24 + 24 vessels	9 + 1 vessels
6	LNG bunkering vessel	4 vessels	4 vessels
7	LNG tanks		1 unit
8	FSRU		1 unit
9	FPSO	1 unit	
10	Crew Boat/Crew Transfer Vessel	3 vessels	
11	OSV/ PSV/ AHT/maintenance vessel/ DSV/ FSV/ SOV/ wind turbine installation vessel	14 vessels	5 vessels
12	floating offshore transshipping platform	1 unit	
13	pipe laying barge	1 unit	
14	Multipurpose trenching & cable laying vessel	1 vessel	
15	floating dry dock	5 units	1 unit
16	car/passenger ferry / Ro-pax / expedition vessel / rail car carrier / accommodation	10 vessels	8 vessels
17	Speed boat		8 vessels
	Total:	586 vessels	152 vessels
	Total:		738 vessels

Shipyards: China, Japan, Korea, India, Philippines, Taiwan, Europe

Contact

CHINA Head Office	HONG KONG	SOUTH KOREA
3F Block No.7 1690, Cai Lun Road, Zhang Jiang, Pu Dong, Shanghai, 201203 China Tel: +86-21-5027-6077	2602, K Wah Centre, 191 Java Road, North Point Hong Kong Tel: +852-2597-1345	608, Production Support Building, Samsung Heavy Ind. Geoje shipyard, Jangpyeong 3 Ro, Geoje City, Gyeongnam, 53261, South Korea Tel: +82-(0)55-630-2704
e-mail: management@schultemarineconcept.com		web: www.schultemarineconcept.com