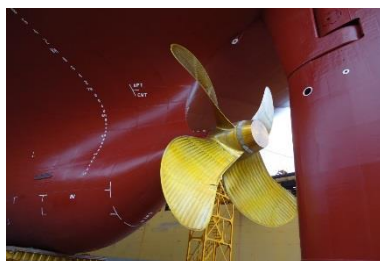




**SMC** SCHULTE  
MARINE CONCEPT

# Newbuilding & Conversion

*From concept to delivery and beyond*





**Who we are**

- **Schulte Marine Concept (SMC)** is the project focused business within the **Schulte Group**, providing a comprehensive range of tailored technical consultancy and project management services as well as value-added solutions for newbuilding, conversion and retrofit projects, and technical support for fleet in service.
- SMC's expertise in shipbuilding and BSM's experience in shipmanagement provides an integrated 'end-to-end' service from newbuilding through to vessel delivery and full management.
- Headquartered in Shanghai, China, SMC operates through regional offices in Hong Kong and project-specific site offices spread throughout global key ship building markets.

**Our services**

- **Newbuilding and conversion projects**
  - Project management
  - Design consultancy
  - Yard selection, audit, gap analyses
  - Contract review and negotiation
  - Plan approval and Makers selection
  - Site supervision
  - Pre-purchase inspections
  - Provision of supervisors
- **Fleet in service support**
  - Dry-docking support
  - Retrofit projects
  - Conversion projects
  - Major repairs management and supervision
  - Damage survey
  - Ballast Water Treatment System retrofit
  - Scrubber retrofit

**Our experience**

	Vessel Type	Completed Projects	Current Projects
1	container	182 vessels	30 vessels
2	MPV	12 vessels	5 vessels
3	bulk carrier, VLOC	125 + 42 vessels	19 vessels
4	self-unloading vessel	4 vessels	
5	crude oil/ chemical/ product tanker/VLCC	89 vessels	28 vessels
6	LNG/ LEG/ LPG/ VLGC/ NH <sub>3</sub> carrier	17 + 23 + 24 vessels	11+2 vessels
7	LNG bunkering vessel	4 vessels	4 vessels
8	LNG tanks		1 unit
9	FSRU		1 unit
10	FPSO	1 unit	
11	Crew Boat/Crew Transfer Vessel	3 vessels	
12	OSV/ PSV/ AHT/ maintenance vessel/ wind farm maintenance vessel/ DSV	14 vessels	1 vessel
13	floating offshore transshipping platform	1 unit	
14	Conversion: VLCC-VLOC, container-grain carrier, cable laying vessel	7 vessels	2 vessels
15	pipe laying barge	1 unit	
16	offshore accommodation vessel	2 units	
17	floating dry dock	5 units	
18	car/passenger ferry / Ro-pax / expedition vessel / rail car carrier	6 vessels	9 vessels
	<b>Total:</b>	<b>562 vessels</b>	<b>113 vessels</b>
	<b>Total:</b>		<b>675 vessels</b>

**Shipyards:** China, Japan, Korea, India, Philippines, Taiwan, Europe

**Contact**

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