

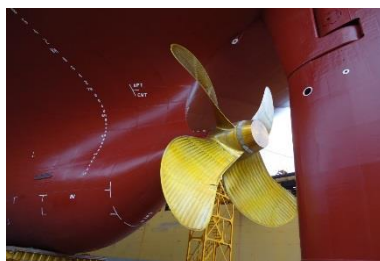
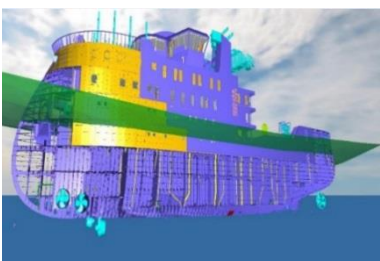


SMC

SCHULTE MARINE CONCEPT 

Newbuilding & Conversion

From concept to delivery and beyond



Who we are	<p>S Schulte Marine Concept (SMC) is the project focused business within Bernhard Schulte Shipmanagement (BSM), providing a comprehensive range of tailored technical consultancy and project management services as well as value-added solutions for newbuilding, conversion and retrofit projects, and technical support for fleet in service.</p> <p>S SMC's expertise in shipbuilding and BSM's experience in shipmanagement provides an integrated 'end-to-end' service from newbuilding through to vessel delivery and full management.</p> <p>S Headquartered in Shanghai, China, SMC operates through regional offices in Hong Kong and project-specific site offices spread throughout global key ship building markets.</p>																																																																										
	Our services	<p>S Newbuilding and conversion projects</p> <ul style="list-style-type: none"> • Project management • Design consultancy • Yard selection, audit, gap analyses • Contract review and negotiation • Plan approval and Makers selection • Site supervision • Pre-purchase inspections • Provision of supervisors 	<p>S Fleet in service support</p> <ul style="list-style-type: none"> • Dry-docking support • Retrofit projects • Conversion projects • Major repairs management and supervision • Damage survey • Ballast Water Treatment System retrofit • Scrubber retrofit 																																																																								
Our experience		<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 5%;"></th> <th style="width: 45%;">Vessel Type</th> <th style="width: 25%;">Completed Projects</th> <th style="width: 25%;">Current Projects</th> </tr> </thead> <tbody> <tr><td>1</td><td>container</td><td>164 vessels</td><td>14 vessels</td></tr> <tr><td>2</td><td>MPV/ heavy lift vessel</td><td>14 + 2 vessels</td><td></td></tr> <tr><td>3</td><td>bulk carrier, VLOC</td><td>80 + 32 vessels</td><td>37 + 10 vessels</td></tr> <tr><td>4</td><td>self-unloading vessel</td><td>4 vessels</td><td></td></tr> <tr><td>5</td><td>crude oil/ chemical/ product tanker/VLCC</td><td>75 vessels</td><td>10 vessels</td></tr> <tr><td>6</td><td>LNG LEG/ LPG/ NH₃ carrier</td><td>8 + 22 + 24 vessels</td><td>1 vessel</td></tr> <tr><td>7</td><td>gas supply vessel</td><td>1 vessel</td><td>2 vessels</td></tr> <tr><td>8</td><td>FPSO</td><td></td><td>1 unit</td></tr> <tr><td>9</td><td>OSV/ PSV/ AHT/ maintenance vessel/ wind farm maintenance vessel/ DSV</td><td>9 + 2 + 2 vessels</td><td>2 vessels</td></tr> <tr><td>10</td><td>floating offshore transshipping platform</td><td>1 unit</td><td></td></tr> <tr><td>11</td><td>Conversion: VLCC-VLOC, container-grain carrier, cable laying vessel</td><td>7 vessels</td><td></td></tr> <tr><td>12</td><td>pipe laying barge</td><td>1 unit</td><td></td></tr> <tr><td>13</td><td>offshore accommodation vessel</td><td>2 units</td><td></td></tr> <tr><td>14</td><td>floating dry dock</td><td>4 units</td><td></td></tr> <tr><td>15</td><td>car/passenger ferry / Ro-pax / expedition vessel / rail car carrier</td><td></td><td>7 vessels</td></tr> <tr><td colspan="2" style="text-align: right;">Total:</td><td>454 vessels</td><td>84 vessels</td></tr> <tr><td colspan="2" style="text-align: right;">Total:</td><td></td><td>538 vessels</td></tr> </tbody> </table>				Vessel Type	Completed Projects	Current Projects	1	container	164 vessels	14 vessels	2	MPV/ heavy lift vessel	14 + 2 vessels		3	bulk carrier, VLOC	80 + 32 vessels	37 + 10 vessels	4	self-unloading vessel	4 vessels		5	crude oil/ chemical/ product tanker/VLCC	75 vessels	10 vessels	6	LNG LEG/ LPG/ NH ₃ carrier	8 + 22 + 24 vessels	1 vessel	7	gas supply vessel	1 vessel	2 vessels	8	FPSO		1 unit	9	OSV/ PSV/ AHT/ maintenance vessel/ wind farm maintenance vessel/ DSV	9 + 2 + 2 vessels	2 vessels	10	floating offshore transshipping platform	1 unit		11	Conversion: VLCC-VLOC, container-grain carrier, cable laying vessel	7 vessels		12	pipe laying barge	1 unit		13	offshore accommodation vessel	2 units		14	floating dry dock	4 units		15	car/passenger ferry / Ro-pax / expedition vessel / rail car carrier		7 vessels	Total:		454 vessels	84 vessels	Total:		
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